

Impact Report

January – April 2020



CEO Update

“May the God of hope fill you with all joy and peace in believing, so that by the power of the Holy Spirit you may abound in hope.”

Romans 15:13

Dear Lifewater Family,

Grace and peace to you! I wanted to take a moment to share some encouragement with you amidst these unusual days.

Our God is a God of hope—a God who provides us with peace and strength in our trials. And that peace is not just for us; it flows through us to our families, our neighbors, and the people we serve around the world.

And though we have been isolated by COVID-19, we are still united by a common mission: to bring clean water and improved health to families living in extreme poverty. Our global teams have responded to the crisis in vulnerable communities by providing soap, health training, and supplies. Thank you for generously making this work possible.

“Though we have been isolated by COVID-19, we are still united by a common mission.”

Like other nonprofits, Lifewater is facing challenges in this new reality. Field work has been delayed and our teams are making difficult choices with reduced budgets. But amidst the challenges, there is good news! We’ve extended our quarterly impact report to include April, where you’ll see how our generous partners have helped position us to plan for a healthy future moving forward.



Dave LeVan
Chief Executive Officer



Lifewater sanitation and hygiene coordinator, Selam Hailu, distributes soap.

And we will move forward! Our “Vision of a Healthy Village” model is proven to provide lasting, sustainable change. **Your partnership matters.** You are the hands and feet of Jesus to the widow, the orphan, the child without clean water to drink. Thank you.

For more than 40 years, Lifewater has been dedicated to reaching the vulnerable. By God’s grace, we’ll weather this storm and serve many more people with clean water and improved health for years to come.

In Christ,



Dave LeVan
Chief Executive Officer



A child in Uganda drinks safe water from the community well.

A Message from the Board Chair

The Lifewater board of directors is pleased to announce the selection of David LeVan as the new Chief Executive Officer (CEO) of the organization. Dave has served as interim CEO since October 2019 and was officially chosen by the board in April to lead Lifewater into the future.

I had the privilege of serving alongside Dave for the past four years while he was a member of the board. He is an experienced businessman, having founded his own company and worked for large corporations like Walmart, Kraft, and PWC. He is passionate about Lifewater’s mission and has been involved with nonprofit work and ministry for 20 years. Most importantly, he loves Jesus and is deeply committed to serving vulnerable families.

Dave has done a tremendous job guiding Lifewater through a season of executive transition, and he’s demonstrated wise leadership in the face of the COVID-19 pandemic. We are confident that he will help the organization emerge from the crisis healthier so we can continue to serve vulnerable families with the best quality care.



In Christ,

Karen Tobin
Board Chair



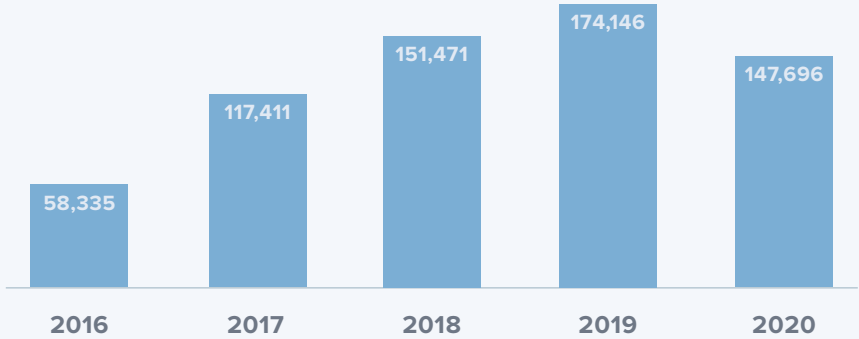
Dave LeVan on a trip to Lifewater programs in Uganda.

Impact

Even amidst the challenges of COVID-19, progress marches on in the communities that Lifewater serves. More children than ever before have safe water and improved health, and more communities are gaining access to sustainable, safe water every day.

Active Participants

In 2020, COVID-19 delayed the launch of Lifewater programs in Tanzanian villages, resulting in fewer active participants than planned. Today, **147,696 people** are currently involved in Lifewater’s Vision of a Healthy Village strategy for lasting safe water access.



COVID-19 Relief

In March of 2020, Lifewater began providing immediate relief to the communities impacted by COVID-19 in Lifewater’s countries of operation. By the end of April, staff provided the following:

- | | | |
|---|---|---|
| 8,925
Bars of Soap distributed to vulnerable families | 269
Volunteers Trained in COVID-19 prevention | 360
Handwashing Stations established for public use |
|---|---|---|

Funding from the COVID-19 relief efforts will also be used to restart planned water, sanitation, and hygiene (WASH) programs when the pandemic subsides.



Safe Water

Safe water sources are built to last with quality, locally available materials. Sustainability data is for projects completed from 2016 onward, and water source data is for water sources constructed January-April of 2020.



46

Water Sources Completed

99%

Water Source Sustainability (not available in Q1 due to travel restrictions)

Community Health

Open defecation free (ODF) communities dispose of waste safely, creating healthy environments for everyone. Data represents all ODF communities cumulative from January 2019-April 2020.



118

ODF Communities in Ethiopia

6

ODF Communities in Cambodia

219

ODF Communities in Uganda

Two Uganda Project Phases Completed

Lifewater programs are multi-year, grassroots approaches to solving the global water and sanitation crisis for good. Communities adopt life-saving health practices, and Lifewater constructs a safe water source built to last for generations. In 2019, Lifewater completed project 1 in both Kaliro and Mayuge, serving **44,463 people** with life saving safe water and improved health. In January 2020, Lifewater completed the final endline evaluation for these programs to measure the transformation.



 **Kaliro**



 **Mayuge**



[View the Kaliro Engine Report here!](#)

Country Updates

Ethiopia

From January-April of 2020, our teams constructed 36 successful water points and registered the program's first six Healthy Churches. Plus, 100% of homes deemed "vulnerable" due to disability, age, single parents status and more, in our Kokosa program area were registered as Healthy Homes. When COVID-19 entered Ethiopia, Lifewater staff provided personal protective gear and soap to the nearby healthcare facilities.



Cambodia

In Q1, staff registered the first six Open Defecation Free (ODF) verifications and 233 Healthy Homes, significant accomplishments for community health. When COVID-19 entered Cambodia, staff began raising awareness about the virus, distributing soap to vulnerable families, and training community health volunteers on how to slow the spread. For families unable to work due to COVID-19, staff distributed rice and other basic foods to keep families from going hungry.



Uganda

Staff in Uganda not only wrapped up a years' long program in the Mayuge region of the country, but did so while finishing the construction of 10 water sources and registration of 37 Healthy Churches. Staff also completed water access, sanitation, and hygiene (WASH) training for 16 schools, providing WASH curriculum to thousands of students. When the country went on lockdown due to COVID-19, our teams began sharing prevention methods via loudspeaker and phone calls to health volunteers already in communities.



Tanzania

Last quarter consisted of continued hiring and training of key staff members in the country. Teams also began setting up operational systems like finance and HR, finishing up government contracts, and establishing a foundation for successful programs in the country. When news of COVID-19 reached Tanzania, Lifewater sponsored the training of 40 local healthcare workers, meeting the country's urgent need to safely and effectively respond to the threat of COVID-19.



Impact Story

An Update on COVID-19 Relief: Serving the Vulnerable in Cambodia

In the beginning, the news of a dangerous virus drew our concern particularly for all our countries of operation, but particularly for our teams and communities in Cambodia, a country just south of China.

As a water access, sanitation, and hygiene (WASH) organization working within extremely poor communities for over 40 years, we realized quickly that we had the tools and experience to help slow the spread; we could **save lives**. And in places that might otherwise be forgotten.

Lifewater began purchasing soap in Cambodia and distributing it to households unable to purchase it themselves. We trained community health volunteers on how to prevent COVID-19, and those workers then taught their villages. Staff even used a loudspeaker to share prevention techniques! **For remote communities without TV or radio, these messages were their only source of information.** And when families who could no longer go to work grew hungry, Lifewater staff began rice distributions for hundreds of families.

Romanea, Lifewater’s Country Director in Cambodia, said, “With any crisis such as this... the ones who suffer the most are the last, the least, and the lost, and Lifewater donors are serving these underserved populations in a place where nobody wanted to go.”

“Lifewater donors are serving these underserved populations in a place where nobody wanted to go.”

“The church is no longer the building but the outreach ministry to meet the needs of the needy,” he added.

In every country of operation—Ethiopia, Uganda, Cambodia, and Tanzania— Lifewater is uniquely serving communities to slow the spread. You are making this possible. From all of us at Lifewater, thank you!



An elderly woman receives a hand washing device from Lifewater staff.



Lifewater staff member Kim Eng Lim gives health and sanitation posters to a woman in a rural community.

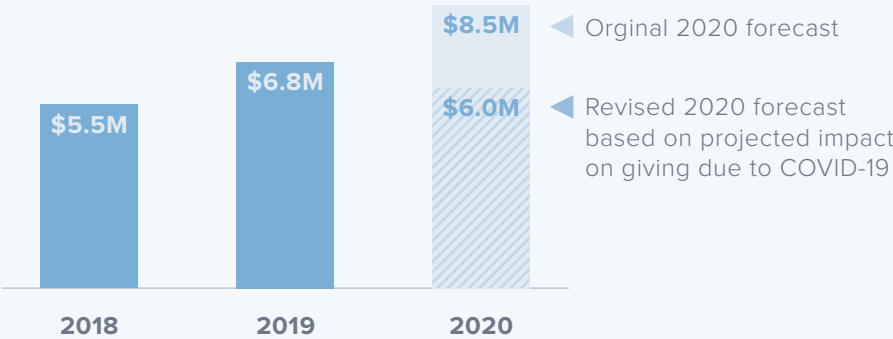
Financials

2020 began with a forecasted budget of \$8.5 million. Due to the financial impact of COVID-19, the 2020 forecast was revised to \$6 million in Q1. However, April saw a turnaround through reduction in expenses and an increase in revenue.

Statement of Activities (rolling 12 months)

	April 2020	April 2019
Revenue	\$ 6,603,957	\$ 5,668,370
Expenses	6,759,616	5,561,821
Change in Net Assets	\$ (155,659)	\$ 106,549

Total Budget Over 3 Years



April Update

April revenue was 39.3% higher year over year, while total expenses were down 49%, positioning Lifewater to emerge strong from the impact of COVID-19.

Statement of Financial Position

Assets	April 2020	April 2019
Cash and Equivalents	\$ 790,000	\$ 639,440
Pledges Receivable	578,526	768,208
Prepaid & Other	119,715	93,152
Current Assets	1,488,241	1,500,800
Fixed Assets (Net)	877,503	593,845
Long-Term Assets	24,951	63,805
Total Assets	2,390,695	2,158,450
Liabilities		
Current Liabilities	267,967	270,291
Long-Term Liabilities*	392,750	—
Total Liabilities	660,717	270,291
<i>* Paycheck Protection Program loan will be entirely forgiven at the end of the year and then recognized as revenue.</i>		
Net Assets		
Unrestricted Assets	1,246,957	1,456,141
Restricted Assets	483,021	432,017
Total Net Assets	1,729,978	1,888,158
Total Liabilities & Net Assets	\$ 2,390,695	\$ 2,158,449